



2004 Annual Meeting Program

2004 Annual Meeting Program

Southern Risk and Insurance Association

2004 Annual Meeting November 21-23, 2004 Renaissance Charleston Charleston, South Carolina

Southern Risk and Insurance Association

2004 Annual Meeting November 21-23, 2004 Renaissance Charleston Charleston, South Carolina

SRIA Past Presidents

1968-1969 Ken Black, Georgia State 1969-1970 Ray Solomon, Florida State 1970-1971 Bill Dotterweich, Tennessee 1971-1972 John Stinton, South Carolina 1972-1973 Linda Fletcher, Louisiana State 1973-1974 Bob Cline, Florida 1974-1975 Stuart Schwarzschild, Georgia State 1975-1976 Finley Lee, North Carolina 1976-1977 Travis Pritchett, South Carolina 1977-1978 Bob Marshall, Florida State 1978-1979 Susan Phillips, Iowa 1979-1980 John Lewis, Florida State 1980 - 1981 Larry Gaunt, Georgia State 1981-1982 Jerry Todd, Texas 1982-1983 Jim Trieschmann, Georgia 1983-1984 Claude Lilly, Florida State 1984-1985 John Thornton, University of North Texas 1985-1986 Bruce Palmer, Georgia State 1986-1987 Joe Johnson, North Carolina-Greensboro 1987-1988 Richard Corbett, Florida State 1988-1989 George Flanigan, North Carolina-Greensboro 1989-1990 Bill Feldhaus, Georgia State 1990-1991 Sandra Gustavson, Georgia 1991-1992 Phyllis Myers, Virginia Commonwealth 1992-1993 E. G. Miller, Virginia Commonwealth 1993-1994 Harold D. Skipper, Jr., Georgia State 1994-1995 Larry A. Cox, Georgia 1995-1996 Jack Nelson, College of Insurance 1996-1997 Helen Doerpinghaus, South Carolina 1997-1998 Robert E. Hoyt, Georgia 1998–1999 Carol A. B. Jordan, Northeast Louisiana 1999-2000 David D. Wood, Appalachian State 2000-2001 Kevin L. Eastman, Florida State 2001-2002 Pat F. Maroney, Florida State 2002-2003 Brenda P. Wells, North Texas

SRIA Past Presidents

1968-1969 Ken Black, Georgia State 1969-1970 Ray Solomon, Florida State 1970-1971 Bill Dotterweich, Tennessee 1971-1972 John Stinton, South Carolina 1972-1973 Linda Fletcher, Louisiana State 1973-1974 Bob Cline, Florida 1974-1975 Stuart Schwarzschild, Georgia State 1975-1976 Finley Lee, North Carolina 1976-1977 Travis Pritchett, South Carolina 1977-1978 Bob Marshall, Florida State 1978-1979 Susan Phillips, Iowa 1979-1980 John Lewis, Florida State 1980 - 1981 Larry Gaunt, Georgia State 1981-1982 Jerry Todd, Texas 1982-1983 Jim Trieschmann, Georgia 1983-1984 Claude Lilly, Florida State 1984-1985 John Thornton, University of North Texas 1985-1986 Bruce Palmer, Georgia State 1986-1987 Joe Johnson, North Carolina-Greensboro 1987-1988 Richard Corbett, Florida State 1988-1989 George Flanigan, North Carolina-Greensboro 1989-1990 Bill Feldhaus, Georgia State 1990-1991 Sandra Gustavson, Georgia 1991-1992 Phyllis Myers, Virginia Commonwealth 1992-1993 E. G. Miller, Virginia Commonwealth 1993-1994 Harold D. Skipper, Jr., Georgia State 1994-1995 Larry A. Cox, Georgia 1995-1996 Jack Nelson, College of Insurance 1996-1997 Helen Doerpinghaus, South Carolina 1997-1998 Robert E. Hoyt, Georgia 1998-1999 Carol A. B. Jordan, Northeast Louisiana 1999-2000 David D. Wood, Appalachian State 2000-2001 Kevin L. Eastman, Florida State 2001-2002 Pat F. Maroney, Florida State 2002-2003 Brenda P. Wells, North Texas

Institutional Sponsors

Sincere appreciation is expressed to the following SRIA contributors for their financial support of this meeting:

Diamond Sponsors University of North Texas

Gold Sponsors

Bradley University Florida State University Georgia State University Miami University Old Dominion University University of Central Arkansas University of Georgia University of Louisiana at Lafayette

Silver Sponsors

Appalachian State University Auburn University Ball State University Eastern Kentucky University Griffith Foundation University of Calgary University of Mississippi University of North Carolina-Charlotte

Institutional Sponsors

Sincere appreciation is expressed to the following SRIA contributors for their financial support of this meeting:

Diamond Sponsors University of North Texas

Gold Sponsors

Bradley University Florida State University Georgia State University Miami University Old Dominion University University of Central Arkansas University of Georgia University of Louisiana at Lafayette

Silver Sponsors

Appalachian State University Auburn University Ball State University Eastern Kentucky University Griffith Foundation University of Calgary University of Mississippi University of North Carolina-Charlotte

Officers & Directors

2004-2005

Officers

President David Sommer University of Georgia

First Vice President Lee Colquitt Auburn University

Second Vice President Bill Ferguson Univ of Louisiana-Lafayette

Secretary/Treasurer Randy Dumm Florida State University

Immediate Past President John Bratton University of Central Arkansas

Directors

Karen Epermanis (2005) University of Mississippi

Dave Marlett (2005) Old Dominion University

Steve Avila (2006) Ball State University

Kathleen McCullough (2006) Florida State University

> Ryan Lee (2007) University of Calgary

> Chuck Nyce (2007) AICPCU/IIA

2003-2004

Officers

President John Bratton University of Central Arkansas

> First Vice President David Sommer University of Georgia

Second Vice President Lee Colquitt Auburn University

Secretary/Treasurer Bill Ferguson Univ of Louisiana-Lafayette

Immediate Past President Brenda P. Wells University of North Texas

Directors

Mike Barth (2004) Georgia Southern University

Randy Dumm (2004) Florida State University

Karen Epermanis (2005) University of Mississippi

Dave Marlett (2005) Old Dominion University

Steve Avila (2006) Ball State University

Kathleen McCullough (2006) Florida State University

Officers & Directors

2004-2005

Officers

President David Sommer University of Georgia

First Vice President Lee Colquitt Auburn University

Second Vice President Bill Ferguson Univ of Louisiana-Lafayette

Secretary/Treasurer Randy Dumm Florida State University

Immediate Past President John Bratton University of Central Arkansas

Directors

Karen Epermanis (2005) University of Mississippi

Dave Marlett (2005) Old Dominion University

Steve Avila (2006) Ball State University

Kathleen McCullough (2006) Florida State University

> Ryan Lee (2007) University of Calgary

> Chuck Nyce (2007) AICPCU/IIA

2003-2004

Officers

President John Bratton University of Central Arkansas

> First Vice President David Sommer University of Georgia

Second Vice President Lee Colquitt Auburn University

Secretary/Treasurer Bill Ferguson Univ of Louisiana-Lafayette

Immediate Past President Brenda P. Wells University of North Texas

Directors

Mike Barth (2004) Georgia Southern University

Randy Dumm (2004) Florida State University

Karen Epermanis (2005) University of Mississippi

Dave Marlett (2005) Old Dominion University

Steve Avila (2006) Ball State University

Kathleen McCullough (2006) Florida State University

Sunday, November 21, 2004

- 8:30 A.M. TENTH ANNUAL GOLF TOURNAMENT CHARLESTON NATIONAL COUNTRY CLUB (MEET AT THE CLUB HOUSE)
- 3:30-5:30 P.M DIRECTORS' & OFFICERS' MEETING COLLETON
- 5:00-6:00 P.M. REGISTRATION & WELCOME DESK
- 6:00-7:00 P.M. RECEPTION HARLESTON/HASELL

Monday November 22, 2004

- 7:30-8:30 A.M. BREAKFAST Rhettsbury Hall
- 8:45-10:15 A.M. PLENARY SESSION Anson

"Captives in South Carolina"

MODERATOR:

Travis Pritchett, Ph.D. Distinguish Professor Emeritus of Business Moore School of Business, University of South Carolina

FEATURED SPEAKERS:

Richard Hamilton President and General Manager CSX Insurance Company

Robert L. Johnson Senior Vice President Marsh & McLennan, Inc.

Leslie M. Jones Deputy Director, Alternative Risk Transfers Department of Insurance, State of South Carolina

10:15-10:30 A.M. BREAK

Sunday, November 21, 2004

- 8:30 A.M. TENTH ANNUAL GOLF TOURNAMENT CHARLESTON NATIONAL COUNTRY CLUB (MEET AT THE CLUB HOUSE)
- 3:30-5:30 P.M DIRECTORS' & OFFICERS' MEETING COLLETON
- 5:00-6:00 P.M. REGISTRATION & WELCOME DESK

6:00-7:00 P.M. RECEPTION HARLESTON/HASELL

Monday November 22, 2004

- 7:30-8:30 A.M. BREAKFAST Rhettsbury Hall
- 8:45-10:15 A.M. PLENARY SESSION Anson

"Captives in South Carolina"

MODERATOR: Travis Pritchett, Ph.D. Distinguish Professor Emeritus of Business Moore School of Business, University of South Carolina

FEATURED SPEAKERS:

Richard Hamilton President and General Manager CSX Insurance Company

Robert L. Johnson Senior Vice President Marsh & McLennan, Inc.

Leslie M. Jones Deputy Director, Alternative Risk Transfers Department of Insurance, State of South Carolina

10:15-10:30 A.M. BREAK

10:30-12:00 P.M. CONCURRENT SESSIONS I

- SESSION A: FIRM PERFORMANCE AND CORPORATE GOVERNANCE HARLESTON
- MODERATOR: KAREN EPERMANIS UNIVERSITY OF MISSISSIPPI
- 1. "Stock Option Compensation and the Corporate Demand for Insurance" Li-Ming Han (Chinese University of Hong Kong) Richard MacMinn (Illinois State University)
- 2. "Underpricing in Insurer Demutualization Initial Public Offerings" Krupa S. Viswanathan (Temple University)
- 3. "Aberrant Compensation Practices in the Insurance Industry" Stephen M. Avila (Ball State University) Manoj Athavale (Ball State University)
- **"Board Size and Firm Performance in the Property-** Liability Insurance Industry"
 David C. Marlett (Appalachian State University)
 Carl Pacini (Florida Gulf Coast Community College)
 William Hillison (Florida State University)
- SESSION B: CORPORATE AND INSTITUTIONAL RISK MANAGEMENT HASELL
- MODERATOR: ROB HOYT UNIVERSITY OF GEORGIA
- 1. "Non-insurance Risk Transfer of Accounts Receivables" Victor A. Puleo, Jr. (University of Central Arkansas)

Monday, November 22, 2004

10:30-12:00 P.M. CONCURRENT SESSIONS I

SESSION A: FIRM PERFORMANCE AND CORPORATE GOVERNANCE HARLESTON

- MODERATOR: KAREN EPERMANIS UNIVERSITY OF MISSISSIPPI
- 1. "Stock Option Compensation and the Corporate Demand for Insurance" Li-Ming Han (Chinese University of Hong Kong) Richard MacMinn (Illinois State University)
- 2. "Underpricing in Insurer Demutualization Initial Public Offerings" Krupa S. Viswanathan (Temple University)
- 3. "Aberrant Compensation Practices in the Insurance Industry" Stephen M. Avila (Ball State University) Manoj Athavale (Ball State University)
- 4. **"Board Size and Firm Performance in the Property-**Liability Insurance Industry" David C. Marlett (Appalachian State University) Carl Pacini (Florida Gulf Coast Community College) William Hillison (Florida State University)

SESSION B: CORPORATE AND INSTITUTIONAL RISK MANAGEMENT HASELL

- MODERATOR: ROB HOYT UNIVERSITY OF GEORGIA
- 1. "Non-insurance Risk Transfer of Accounts Receivables" Victor A. Puleo, Jr. (University of Central Arkansas)

- 2. "Basel II and Project Finance: The Development of a Basel II Conforming Rating Model" Joerg Orgeldinger (Dipl.-Kfm, SOM Institute)
- 3. "Catastrophic Losses and Insurer Profitability: Lessons from 9/11" Xuanjuan Chen (University of Rhode Island) Helen Doerpinghaus (University of South Carolina) Bingxuan Lin (University of Rhode Island) Tong Yu (University of Rhode Island)
- 12:15-1:45 P.M. LUNCHEON & ANNUAL BUSINESS MEETING Anson
- 2:00-3:30 P.M. CONCURRENT SESSIONS II
- SESSION A: RISK AND INSURANCE ISSUES HARLESTON
- MODERATOR: STEVEN POTTIER UNIVERSITY OF GEORGIA
- 1. "Covering Hurricane Loss with State Pools: Do Positive Externalities Exist?" Karen Hamilton (Columbus State University) Richard B. Corbett (Florida State University)
- 2. "An Examination of the Healthcare Professional Liability Insurance Market" Faith R. Neale (Univ of North Carolina at Charlotte) Kevin L. Eastman (Florida State University) Pamela P. Peterson (Florida State University)
- 3. "Are Drivers of Uninsured Vehicles "More Dangerous"? A Sampling Paradigm to Resolve Conflicting Evidence" Patrick Butler (National Organization for Women)

Monday, November 22, 2004

- 2. "Basel II and Project Finance: The Development of a Basel II Conforming Rating Model" Joerg Orgeldinger (Dipl.-Kfm, SOM Institute)
- 3. "Catastrophic Losses and Insurer Profitability: Lessons from 9/11" Xuanjuan Chen (University of Rhode Island) Helen Doerpinghaus (University of South Carolina) Bingxuan Lin (University of Rhode Island) Tong Yu (University of Rhode Island)

12:15-1:45 P.M. LUNCHEON & ANNUAL BUSINESS MEETING ANSON

- 2:00-3:30 P.M. CONCURRENT SESSIONS II
- SESSION A: RISK AND INSURANCE ISSUES HARLESTON
- MODERATOR: STEVEN POTTIER UNIVERSITY OF GEORGIA
- 1. "Covering Hurricane Loss with State Pools: Do Positive Externalities Exist?" Karen Hamilton (Columbus State University) Richard B. Corbett (Florida State University)
- 2. "An Examination of the Healthcare Professional Liability Insurance Market"
 Faith R. Neale (Univ of North Carolina at Charlotte) Kevin L. Eastman (Florida State University)
 Pamela P. Peterson (Florida State University)
- 3. "Are Drivers of Uninsured Vehicles "More Dangerous"? A Sampling Paradigm to Resolve Conflicting Evidence" Patrick Butler (National Organization for Women)

- SESSION B: PENSIONS AND LONG-TERM PLANNING HASELL
- MODERATOR: LARS POWELL UNIVERSITY OF ARKANSAS AT LITTLE ROCK

- 1. "Dealing with Long-Term Risks in the New Financial Order" Harris Schlesinger (University of Alabama) Guenter Franke (University of Konstanz) Richard Stapleton (University of Manchester)
- 2. Pension Plans, Individual Exemptions, and Retirement Security'' Cassandra Cole (Florida State University) Kathleen McCullough (Florida State University) Stephen P. Paris (Florida State University)
- 3. "The Pension Maximization Strategy Revisited: Impact of Purchasing Life Insurance Prior to Retirement" Randy Dumm (Florida State University)

3:30-3:45 P.M. BREAK

- 3:45-5:15 P.M. CONCURRENT SESSIONS III
- SESSION A: ECONOMIC ASPECTS OF INSURANCE HARLESTON
- MODERATOR: KAREN HAMILTON COLUMBUS STATE UNIVERSITY
- 1. "Insurance and Input-Output Analysis" Christian Thomann (University of Hannover) J.-Matthias Graf von der Schulenburg (University of Hannover) Ute Lohse (University of Hannover)

Monday, November 22, 2004

- SESSION B: PENSIONS AND LONG-TERM PLANNING HASELL
- MODERATOR: LARS POWELL UNIVERSITY OF ARKANSAS AT LITTLE ROCK

- 1. "Dealing with Long-Term Risks in the New Financial Order" Harris Schlesinger (University of Alabama) Guenter Franke (University of Konstanz) Richard Stapleton (University of Manchester)
- 2. Pension Plans, Individual Exemptions, and Retirement Security" Cassandra Cole (Florida State University) Kathleen McCullough (Florida State University) Stephen P. Paris (Florida State University)
- 3. "The Pension Maximization Strategy Revisited: Impact of Purchasing Life Insurance Prior to Retirement" Randy Dumm (Florida State University)
- 3:30-3:45 P.M. BREAK
- 3:45-5:15 P.M. CONCURRENT SESSIONS III

SESSION A: ECONOMIC ASPECTS OF INSURANCE HARLESTON

- MODERATOR: KAREN HAMILTON COLUMBUS STATE UNIVERSITY
- 1. "Insurance and Input-Output Analysis" Christian Thomann (University of Hannover) J.-Matthias Graf von der Schulenburg (University of Hannover) Ute Lohse (University of Hannover)

2. "The Economic Aspects of Life Insurance Backdating"

James M. Carson (Florida State University) Christopher Clark (State Farm Insurance Companies) Krzysztof Ostaszewski (Illinois State University)

- 3. "Information Asymmetry in the Property-Liability Insurance Industry" Joseph S. Ruhland (University of Georgia) David W. Sommer (University of Georgia)
- **4.** "An Examination of Life Insurer State Licensing" L. Lee Colquitt (Auburn University) Norman H. Godwin (Auburn University) David W. Sommer (University of Georgia)

SESSION B: INVESTMENTS/CAPITAL MARKETS HASELL

- MODERATOR: CASSANDRA COLE FLORIDA STATE UNIVERSITY
- "Internal Capital Market Efficiency within Financial Conglomerates: Evidence from Property-Liability Insurance Groups" David Eckles (Georgia Southern University) Lars Powell (University of Arkansas at Little Rock) David W. Sommer (University of Georgia)
- 2. "Insurer Capital Structure, Risk Monitoring and Trust-Preferred Securities" Steven Pottier (University of Georgia)
- 3. "Is Non-Gaussian Dependence That Important in Portfolio Optimization" Yue Xu (University of Miami)
- 4. "Portfolio Selection, Optimal Choice of Hedging and Background Risk" Octave Jokung (EDHEC Business School)
- 6:30 P.M. MONDAY NIGHT DINNER EVENT McCrady's Restaurant

Monday, November 22, 2004

- 2. "The Economic Aspects of Life Insurance Backdating" James M. Carson (Florida State University) Christopher Clark (State Farm Insurance Companies) Krzysztof Ostaszewski (Illinois State University)
- 3. "Information Asymmetry in the Property-Liability Insurance Industry" Joseph S. Ruhland (University of Georgia) David W. Sommer (University of Georgia)
- **4.** "An Examination of Life Insurer State Licensing" L. Lee Colquitt (Auburn University) Norman H. Godwin (Auburn University) David W. Sommer (University of Georgia)

SESSION B: INVESTMENTS/CAPITAL MARKETS HASELL

- MODERATOR: CASSANDRA COLE FLORIDA STATE UNIVERSITY
- "Internal Capital Market Efficiency within Financial Conglomerates: Evidence from Property-Liability Insurance Groups" David Eckles (Georgia Southern University) Lars Powell (University of Arkansas at Little Rock) David W. Sommer (University of Georgia)
- 2. "Insurer Capital Structure, Risk Monitoring and Trust-Preferred Securities" Steven Pottier (University of Georgia)
- 3. "Is Non-Gaussian Dependence That Important in Portfolio Optimization" Yue Xu (University of Miami)
- 4. "Portfolio Selection, Optimal Choice of Hedging and Background Risk" Octave Jokung (EDHEC Business School)
- 6:30 P.M. MONDAY NIGHT DINNER EVENT McCrady's Restaurant

Tuesday, November 23, 2004

- 7:30-8:30 A.M. BREAKFAST RHETTSBURY HALL
- 8:45-10:15 A.M. CONCURRENT SESSIONS IV

- SESSION A: LEGAL AND REGULATORY ISSUES HARLESTON
- MODERATOR: STEVE AVILA BALL STATE UNIVERSITY
- 1. "The Value of Tort System Fairness: Evidence from Medical Malpractice Insurance" Robert E. Hoyt (University of Georgia) Lawrence S. Powell (Univ of Arkansas at Little Rock)
- 2. "HMO Liability Following *Aetna Health Inc. v. Davila* and *CIGNA Corp. v. Calad et al.*: Will the **Supreme Court Ruling Foster More Legislation**?" Alan Eastman (Indiana University of Pennsylvania)
- 3. "A Proposal for Modernizing U.S. Insurance Regulation Utilizing Some of the Key Components of the European Union's Insurance Regulatory System" Mark Dorfman (Univ of North Carolina at Charlotte) Robert W. Cooper (Drake University)
- 4. "Techniques to Measure Insurance Fraud" Mark Wilson (West Virginia Insurance Commission)
- SESSION B: INSURANCE MARKETS HASELL
- MODERATOR: RANDY DUMM FLORIDA STATE UNIVERSITY
- 1. "Company Determinants of Stable Value Products and Their Insurers" Qiang Liu (University of Mississippi) Karen Epermanis (University of Mississippi)

Tuesday, November 23, 2004

- 7:30-8:30 A.M. BREAKFAST RHETTSBURY HALL
- 8:45-10:15 A.M. CONCURRENT SESSIONS IV
- SESSION A: LEGAL AND REGULATORY ISSUES HARLESTON
- MODERATOR: STEVE AVILA BALL STATE UNIVERSITY

- 1. "The Value of Tort System Fairness: Evidence from Medical Malpractice Insurance" Robert E. Hoyt (University of Georgia) Lawrence S. Powell (Univ of Arkansas at Little Rock)
- 2. "HMO Liability Following *Aetna Health Inc. v. Davila* and *CIGNA Corp. v. Calad et al.*: Will the **Supreme Court Ruling Foster More Legislation?**" Alan Eastman (Indiana University of Pennsylvania)
- 3. "A Proposal for Modernizing U.S. Insurance Regulation Utilizing Some of the Key Components of the European Union's Insurance Regulatory System" Mark Dorfman (Univ of North Carolina at Charlotte) Robert W. Cooper (Drake University)
- 4. "Techniques to Measure Insurance Fraud" Mark Wilson (West Virginia Insurance Commission)
- SESSION B: INSURANCE MARKETS HASELL
- MODERATOR: RANDY DUMM FLORIDA STATE UNIVERSITY
- 1. "Company Determinants of Stable Value Products and Their Insurers" Qiang Liu (University of Mississippi) Karen Epermanis (University of Mississippi)

Tuesday, November 23, 2004

- "Issuance Decisions and Long-Term Care Insurance"
 Michael K. McShane (University of Mississippi) Larry A. Cox (University of Mississippi)
- 3. "An Analysis of Subsidence Insurance Facilities" Cassandra R. Cole (Florida State University) Kevin Gatzlaff (Florida State University) Patrick F. Maroney (Florida State University) Kathleen A. McCullough (Florida State University)
- 4. "On the Mortgage Insurance Purchase Decision" David L. Eckles (Georgia Southern University) Martin Halek (University of Georgia) William H. Wells (Georgia Southern University)

10:15 MEETING ADJOURNS

Tuesday, November 23, 2004

- 2. "Issuance Decisions and Long-Term Care Insurance" Michael K. McShane (University of Mississippi) Larry A. Cox (University of Mississippi)
- 3. "An Analysis of Subsidence Insurance Facilities" Cassandra R. Cole (Florida State University) Kevin Gatzlaff (Florida State University) Patrick F. Maroney (Florida State University) Kathleen A. McCullough (Florida State University)
- 4. "On the Mortgage Insurance Purchase Decision" David L. Eckles (Georgia Southern University) Martin Halek (University of Georgia) William H. Wells (Georgia Southern University)
- **10:15 MEETING ADJOURNS**

Notes

]

Notes

J

Notes

]

Notes

J



]

Southern Risk and Insurance Association

http://www.terry.uga.edu/sria



Southern Risk and Insurance Association

http://www.terry.uga.edu/sria